BMI IMAGING SYSTEMS

Since 1952, BMI Imaging Systems has been providing full-service document management services to California businesses and government agencies. These services include backlog conversions from paper environments to micrographic systems and paper/film environments to electronic imaging systems. We scan paper, microfilm, microfiche and aperture cards onto various mediums (Optical Disk, CD-ROM, RAID) including indexing, OCR, barcode recognition, and key data entry. BMI currently maintains two state of the art conversion facilities in Sacramento and Sunnyvale. BMI has been an authorized California State MSA Vendor for document conversion services since 1996. (MSA Contract # 5-03-70-29)

LEGATOsolutions
access availability protection

DIGITECH SYSTEMS, INC.

Complimenting our full-service conversion services, BMI also offers a wide-ranging suite of document imaging products and services including Legato's *XtenderSolutions*, and Digitech's *PaperFlow* and *PaperVision Enterprise* products. Additionally, we can also offer *Image-VU*, BMI's customized CD-ROM imaging solution. To ensure project success, BMI provides all associated implementation services including system design and installation, administrator and end-user training, and system maintenance. BMI is an authorized California State MSA Vendor for Imaging, Document Management and Project Implementation. (MSA Contract # 5-03-70-69)

BMI Imaging Systems   (800) 488-3456 x402
749 W. Stadium Lane   www.bmiimaging.com
Sacramento, CA. 95834

BMI IMAGING SYSTEMS

LEGATO - ApplicationXtender Family for Content Management

August 1, 2003

Part Number	Operating System	Description	List Price	Annual Maintenance
ApplicationXtender/WebXtender Server and Concurrent Connections				
AX-SC-SW	Windows	ApplicationXtender/WebXtender Server Concurrent Connection (1-5)	$2,650	$504
AX-SC-SW	Windows	ApplicationXtender/WebXtender Server Concurrent Connection (6-9)	$2,600	$494
AX-SC-SW	Windows	ApplicationXtender/WebXtender Server Concurrent Connection (10-24)	$2,200	$418
AX-SC-SW	Windows	ApplicationXtender/WebXtender Server Concurrent Connection (25-49)	$1,520	$289
AX-SC-SW	Windows	ApplicationXtender/WebXtender Server Concurrent Connection (50-74)	$1,200	$228
AX-SC-SW	Windows	ApplicationXtender/WebXtender Server Concurrent Connection (75-99)	$1,000	$190
AX-SC-SW	Windows	ApplicationXtender/WebXtender Server Concurrent Connection (100-150)	$950	$181

To calculate the pricing for a <u>AX and WX configuration</u> add the total number of concurrent AX and WX users then
multiply by the cumulative per concurrent connection cost.

Part Number	Operating System	Description	List Price	Annual Maintenance
WebXtender Public Access				
WX-PAL-SW	Windows	WebXtender Public Access License (100)	$47,999	$9,120
ApplicationXtender OCR Server				
AX-OCRN-SW	Windows	ApplicationXtender OCR Server	$1,999	$380
Verity Full Text Search Server and Concurrent Connections				
AX-FTVS-SW	Windows	Verity Full Text Server Software	$3,999	$780
AX-FTVC-SW	Windows	Verity Full Text Client Software (1-49)	$299	$57
AX-FTVC-SW	Windows	Verity Full Text Client Software (50-99)	$279	$53
AX-FTVC-SW	Windows	Verity Full Text Client Software (100-149)	$269	$51
ProIndex Full Text Search Server and Concurrent Connections				
AX-FTXS-SW	Windows	ApplicationXtender Full Text Server	$2,999	$38
AX-FTXC-SW	Windows	ApplicationXtender Full Text Client (1-49)	$199	$34
AX-FTXC-SW	Windows	ApplicationXtender Full Text Client (50-99)	$179	$32
AX-FTXC-SW	Windows	ApplicationXtender Full Text Client (100-149)	$169	
ERMXtender Server				
ERMXtender-SRVR-SW	Windows	ERMXtender Server	$4,999	$950

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Part Number	Operating System	Description	List Price	Annual Maintenance
ERMXtender Server Concurrent Connections				
ERMXtender-SC-SW	Windows	ERMXtender Server Concurrent Connection (1-5)	$2,500	$475
ERMXtender-SC-SW	Windows	ERMXtender Server Concurrent Connection (6-9)	$2,000	$380
ERMXtender-SC-SW	Windows	ERMXtender Server Concurrent Connection (10-24)	$1,700	$323
ERMXtender-SC-SW	Windows	ERMXtender Server Concurrent Connection (25-49)	$1,160	$220
ERMXtender-SC-SW	Windows	ERMXtender Server Concurrent Connection (50-74)	$900	$171
ERMXtender-SC-SW	Windows	ERMXtender Server Concurrent Connection (75-99)	$760	$144
ERMXtender-SC-SW	Windows	ERMXtender Server Concurrent Connection (100-149)	$720	$137
ERMXtender Print Stream Options and Business Intelligience Gateway				
ERMXtender-AFP-SW	Windows	ERMXtender AFP Option	$29,999	$5,700
ERMXtender-BIG-SW	Windows	ERMXtender BI Gateway	$5,000	$950
ERMXtender-MET-SW	Windows	ERMXtender Metacode Option	$29,999	$5,700
ERMXtender-PCL-SW	Windows	ERMXtender PCL Option	$29,999	$5,700
ERMXtender-PDF-SW	Windows	ERMXtender PDF Option	$4,999	$950
ApplicationXtender/WebXtender/ERMXtender Bundles				
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle Standalone	$4,499	$855
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle (2-5)	$3,500	$665
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle (6-9)	$3,500	$665
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle (10-24)	$2,950	$561
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle (25-49)	$2,020	$384
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle (50-74)	$1,570	$298
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle (75-99)	$1,313	$249
AXERMXtender-SW	Windows	ApplicationXtender/WebXtender/ERMXtender - Bundle (100-149)	$1,255	$238
ReportXtender Perpetual License				
RX-PLIC-SW	Windows	ReportXtender Perpetual License	$2,999	$570
ReportXtender Database Reintegration				
DBRW-SW	Windows	ReportXtender Database Reintegration Standalone License	$999	$190
DBR Server	Windows	ReportXtender Database Reintegration Server License	$2,499	$475
ReportXtender Viewer Concurrent Connections				
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection (1)	$599	$114

Part Number	Operating System	Description	List Price	Annual Maintenance
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection (3)	$1,599	$304
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection (5)	$2,599	$494
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection (10)	$4,399	$836
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection (25)	$7,499	$1,425

BMI IMAGING SYSTEMS

LEGATO - ApplicationXtender Family for Content Management

August 1, 2003

Part Number	Operating System	Description	List Price	Annual Maintenance
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection (50)	$11,999	$2,280
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection (75)	$14,999	$2,850
RXV-SC-SW	Windows	ReportXtender Viewer Server Concurrent Connection(100)	$18,999	$3,610

ScanXtender Server Concurrent Connection
SX-SC-SW	Windows	ScanXtender Server Concurrent Connection	$499	$95

ISIS Runtime License
AXISRT-SW	Windows	ISIS Runtime License	$59	$11

ISIS Scanner Driver License
AXISDR-SW	Windows	Level 1-3 ISIS Scanner Driver	$119	$23

Automated Availability

Availability for Microsoft Windows NT and Windows 2000 Environments

RepliStor for Xtender Solution Bundle

BIC-007638	Windows	RepliStor for Xtender Solutions Consisting of: two licenses of RepliStor	$7,500	
UPD-000900		Annual Software Update Subscription service for RepliStor Solutions		15% of software list price

BMI IMAGING SYSTEMS

DIGITECH SYSTEMS **August 1, 2003**

Part Number	Operating System	Description	List Price	Annual Maintenance
PaperFlow Pro	Windows	Scan, Display, Index, OCR, Barcode, Match & Merge, Automation Manager, Import, Export Conversions. Includes 15 months upgrades and toll free support	$7,800	$1,250
PaperFlow	Windows	Scan, Display, Index, OCR, Barcode, Match & Merge, Automation Manager, Import, Export Conversions. Includes 15 months upgrades and toll free support Inlcudes choice of 2 of the 3 modules. OCR/Barcode/Export	$5,200	$830
PaperFlow Lite	Windows	Scan, Display, Index, OCR, Barcode, Match & Merge,	$2,000	$320
Extended OCR		Extended OCR Additional 7 OCR Engines to provide recognition of items such as Dot Matrix 9 and 24 pin, Optical Mark Recognition, Numerical ICR, Handprint ICR, Braille, MICR, Dot-Digit and Dash-Digit formats. Requires licensed version of PaperFlow 32 bit capture software with OCR capabilities. Includes 15 months free upgrades and toll-free Product Support.	$3,600	$600
OCR Flow	Windows	OCRFlow Convert PaperFlow Data Groups to full text data for retrieval in PaperVision Enterprise or export to additional formats such as PDF, Microsoft Word, WordPerfect, ASCII Text, Excel and Lotus 1-2-3. Includes 15 months free upgrades and toll-free Product Support.	$2,600	$400
QCFlow	Windows	QCFlow Perform quality control processes on PaperFlow Data Groups in both attended and unattended sessions. Supports marking erroneous documents in Data Groups to interface with PaperFlow scanning packages. Includes 15 months free upgrades and toll-free Product Support.	$2,600	$400
DataFlow	Windows	DataFlow COLD processing application to convert ASCII Text File print streams for retrieval in PaperVision Enterprise. Includes 15 months free upgrades and toll-free Product Support.	$5,200	$830
PaperVision Enterprise	Windows	Single or concurrent user license for electronic document management. Includes 15 months free upgrades and toll-free Product Support. Intended for management of documents from central database consisting of multiple projects for one entity; licenses for separate entities must be purchased separately. Includes web access license, Administration Console and thick-client application.	$1,200	$180

BMI IMAGING SYSTEMS

BMI Imaging Systems **August 1, 2003**

Part Number	Operating System	Description	List Price	Annual Maintenance
CD-Image for Workgroups (Thick/Thin Client)	Windows	Single or concurrent user license for electronic document management.	$250/seat	$90
Note: Includes Paradox database				

BMI Imaging Systems

Description	List Price
Programming	$170.00/hour
Integration	$170.00/hour
Installation	$170.00/hour
Training	$170.00/hour
Support Products (Database)	
Microsoft SQL Server MSDE Version	N/C
Microsoft SQL Server Personal Edition Version	$1,200.00
(limited to 2 CPUs with 5 simultaneous connections and unlimited users)	
Microsoft SQL Server MSDE Version	$5,000.00
(limited to 1 CPU with unlimited simultaneous connections and unlimited users)	